



Board of Trustees & Foundation Board
Special Meeting of Monday, April 4, 2016
5:00-8:00 P.M.
San Diego Law Library
1105 Front St., San Diego, CA 92101

JOINT BOARD RETREAT AGENDA

- 1) Call to Order
- 2) * Opportunity for General Public Comment
- 3) Presentation on Our Financial Future
 - a. Advocate! Raising Money and Our Profile
 - Principles of Fundraising - without asking for money.
 - b. Revenue
 - Review 2009 to present
 - c. Financial & Other Opportunities
 - Programs that help supplement our income
 - Out-of-the box ideas
- 4) Discussion on Presentation
 - a. Q&A
- 5) Other Business
- 6) Adjournment

****Items with asterisks will be discussion items only****

At the beginning of the meeting, the presiding officer will ask if Board members or members of the public wish to pull other items for discussion. Items not pulled for discussion are passed in a consent resolution at the beginning of the meeting. Persons wishing to make public comment at the meeting are requested to make arrangements with the Administrative Office prior to the meeting. Persons desiring to comment on an agenda item will speak when that item comes up for discussion. An individual desiring to bring another matter to the Board's attention should be prepared to speak at the beginning of the meeting. Members of the public should limit remarks to five minutes. Materials for each agenda item, except closed session items, are available for public inspection from the San Diego Law Library Administrative Office, 1150 Front Street, San Diego, CA 92101-3904, and (619) 531-4449.

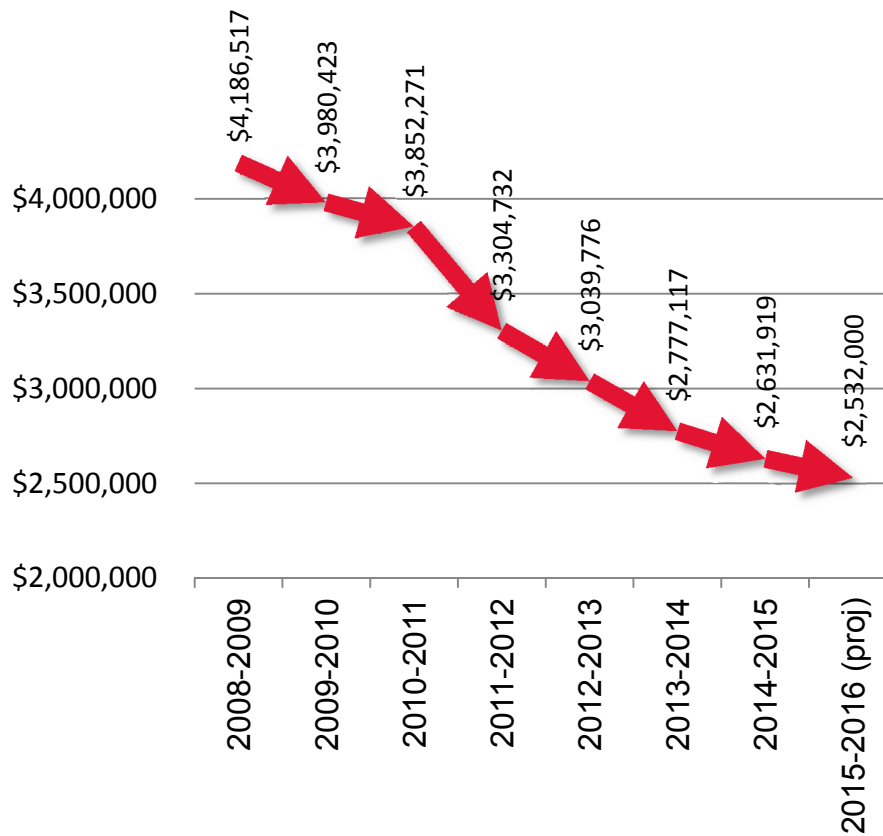
San Diego County Public Law Library
Board of Trustees & Foundation Board

JOINT BOARD RETREAT
Special Meeting of Monday, April 4, 2016
5:00-8:00 P.M.
San Diego Law Library
1105 Front St., San Diego, CA 92101

Agenda Summary and Action Requested

| No. | ITEM | SUMMARY | RECOMMEND |
|-----|--|---|----------------|
| 1. | Call to Order | | Action. |
| 2*. | Opportunity for General Public Comment | | |
| 3. | Presentation on Our Financial Future | A. Advocacy | Information. |
| | | B. Revenue | Information. |
| | | C. Financial & Other Opportunities | Information. |
| 4. | Discussion on Presentation | A. Q & A | Information. |
| 5. | Other Business | A. Any new business not an Agenda Item. | Information. |
| 6. | Adjournment | | Action. |

FILING FEE DECLINE CHART



| Fiscal Year | Filing Fees Received | Decrease from Previous Year | Total Decrease |
|------------------|----------------------|-----------------------------|----------------|
| 2008-2009 | \$4,186,517 | | |
| 2009-2010 | \$3,980,423 | 5% | 5% |
| 2010-2011 | \$3,852,271 | 3.3% | 8% |
| 2011-2012 | \$3,304,732 | 14.2% | 21.1% |
| 2012-2013 | \$3,039,776 | 8.1% | 27.4% |
| 2013-2014 | \$2,777,117 | 8.6% | 33.7% |
| 2014-2015 | \$2,631,919 | 5.2% | 37.1% |
| 2015-2016 (proj) | \$2,532,000 | 3.8% | 39.5% |



| Council of California County Law Librarians | | | | | | | | | |
|--|------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------------------|
| Statewide Filing Fee Revenue Last Seven Fiscal Years | | | | | | | | | |
| | Filing Fee | FY 2008-09 | FY 09-10 | FY 10-11 | FY 11-12 | FY 12-13 | FY 13-14 | FY 14-15 | 6-Year -DECREASE / Increase |
| Alameda | 37 | \$1,912,668 | \$1,878,101 | \$1,772,623 | \$1,556,938 | \$1,441,323 | \$1,285,063 | \$1,219,628 | -36.23% |
| Alpine | 4 | \$235 | \$138 | \$131 | \$193 | \$205 | \$100 | \$80 | -65.96% |
| Amador | 20 | \$19,936 | \$19,818 | \$21,966 | \$16,171 | \$15,318 | \$13,728 | \$12,108 | -39.26% |
| Butte | 35 | \$218,046 | \$197,336 | \$210,547 | \$182,473 | \$172,711 | \$157,266 | \$141,619 | -35.05% |
| Calaveras | 32 | \$38,317 | \$42,091 | \$43,740 | \$37,980 | \$30,337 | \$27,269 | \$24,955 | -34.87% |
| Colusa | 17 | \$7,813 | \$6,991 | \$6,116 | \$5,983 | \$6,379 | \$5,638 | \$4,923 | -36.99% |
| Contra Costa | 35 | \$1,245,592 | \$1,204,408 | \$1,253,600 | \$1,006,051 | \$898,482 | \$851,567 | \$727,388 | -41.60% |
| Del Norte | 20 | \$11,971 | \$11,554 | \$11,680 | \$9,429 | \$10,753 | \$9,169 | \$8,764 | -26.79% |
| El Dorado | 29 | \$152,912 | \$162,847 | \$161,275 | \$133,361 | \$120,110 | \$114,180 | \$99,672 | -34.82% |
| Fresno | 37 | \$1,080,317 | \$1,021,821 | \$971,442 | \$835,964 | \$780,633 | \$719,864 | \$687,258 | -36.38% |
| Glenn | 20 | \$12,317 | \$11,622 | \$12,031 | \$9,594 | \$10,607 | \$11,326 | \$9,975 | -19.01% |
| Humboldt | 40 | \$125,171 | \$120,782 | \$120,835 | \$111,259 | \$108,056 | \$101,394 | \$94,352 | -24.62% |
| Imperial | 20 | \$102,478 | \$88,969 | \$84,708 | \$72,708 | \$72,332 | \$56,485 | \$50,395 | -50.82% |
| Inyo | 29 | \$11,696 | \$9,253 | \$11,256 | \$8,580 | \$7,686 | \$7,266 | \$7,512 | -35.77% |
| Kern | 27 | \$706,172 | \$658,716 | \$644,768 | \$592,185 | \$536,248 | \$497,399 | \$463,061 | -34.43% |
| Kings | 29 | \$98,571 | \$98,271 | \$99,667 | \$77,745 | \$71,758 | \$75,382 | \$67,046 | -31.98% |
| Lake | 23 | \$41,095 | \$41,159 | \$43,919 | \$36,484 | \$35,184 | \$30,457 | \$29,249 | -28.82% |
| Lassen | 28 | \$18,741 | \$19,125 | \$19,775 | \$15,973 | \$13,840 | \$13,528 | \$11,963 | -36.17% |
| Los Angeles | 24 | \$10,027,252 | \$9,669,603 | \$9,411,440 | \$8,388,148 | \$7,797,818 | \$7,168,466 | \$6,553,659 | -34.64% |
| Madera | 32 | \$125,589 | \$125,436 | \$112,930 | \$97,008 | \$86,599 | \$80,031 | \$73,935 | -41.13% |
| Marin | 32 | \$235,473 | \$250,064 | \$260,297 | \$230,611 | \$204,385 | \$182,611 | \$171,628 | -27.11% |
| Mariposa | 27 | \$9,446 | \$9,220 | \$10,490 | \$9,796 | \$9,553 | \$7,155 | \$7,452 | -21.11% |
| Mendocino | 35 | \$75,220 | \$67,721 | \$72,953 | \$61,964 | \$60,219 | \$57,172 | \$55,235 | -26.57% |
| Merced | 29 | \$215,373 | \$204,510 | \$185,689 | \$160,321 | \$137,391 | \$127,048 | \$117,726 | -45.34% |
| Modoc | 20 | \$4,023 | \$4,172 | \$3,970 | \$3,020 | \$3,578 | \$2,926 | \$2,400 | -40.34% |
| Mono | 20 | \$5,006 | \$5,738 | \$5,601 | \$6,210 | \$6,796 | \$4,580 | \$4,288 | -14.35% |
| Monterey | 31 | \$343,440 | \$329,128 | \$303,919 | \$262,486 | \$245,835 | \$222,232 | \$201,681 | -41.28% |
| Napa | 23 | \$95,249 | \$96,783 | \$92,660 | \$82,145 | \$75,168 | \$67,556 | \$64,706 | -42.57% |
| Nevada | 29 | \$80,932 | \$85,599 | \$86,041 | \$77,501 | \$66,367 | \$56,706 | \$44,383 | -45.16% |
| Orange | 35 | \$4,057,738 | \$4,075,807 | \$3,974,106 | \$3,449,654 | \$3,186,019 | \$2,862,586 | \$2,589,451 | -36.18% |
| Placer | 35 | \$392,815 | \$408,739 | \$399,306 | \$330,602 | \$312,506 | \$278,137 | \$251,361 | -36.01% |
| Plumas | 23 | \$11,539 | \$12,197 | \$14,214 | \$8,606 | \$8,721 | \$7,831 | \$8,469 | -26.61% |
| Riverside | 32 | \$2,886,726 | \$2,799,974 | \$2,692,205 | \$2,202,900 | \$2,025,156 | \$1,775,513 | \$1,593,795 | -44.79% |
| Sacramento | 50 | \$3,738,680 | \$3,384,285 | \$3,260,079 | \$2,914,049 | \$2,995,965 | \$2,744,085 | \$2,379,062 | -36.37% |
| San Benito | 26 | \$39,641 | \$45,371 | \$44,015 | \$31,149 | \$29,095 | \$25,926 | \$24,146 | -39.09% |
| San Bernardino | 29 | \$2,493,027 | \$2,353,664 | \$2,199,035 | \$1,826,602 | \$1,744,074 | \$1,471,564 | \$1,354,823 | -45.66% |
| San Diego | 38 | \$4,172,438 | \$3,968,682 | \$3,952,779 | \$3,363,143 | \$3,107,707 | \$2,815,901 | \$2,631,919 | -36.92% |
| San Francisco | 42 | \$1,828,707 | \$1,646,163 | \$1,475,768 | \$1,336,359 | \$1,286,437 | \$1,134,247 | \$997,258 | -45.47% |
| San Joaquin | 29 | \$743,767 | \$706,755 | \$666,775 | \$525,259 | \$490,872 | \$436,918 | \$419,024 | -43.66% |
| San Luis Obispo | 34 | \$238,179 | \$243,253 | \$248,666 | \$205,614 | \$204,993 | \$174,993 | \$165,733 | -30.42% |
| San Mateo | 38.50 | \$809,013 | \$811,443 | \$802,745 | \$674,419 | \$614,104 | \$576,497 | \$506,782 | -37.36% |
| Santa Barbara | 41 | \$468,147 | \$461,499 | \$443,941 | \$394,510 | \$381,116 | \$333,836 | \$311,212 | -33.52% |
| Santa Clara | 26 | \$1,261,175 | \$1,286,214 | \$1,273,450 | \$1,062,837 | \$984,866 | \$895,118 | \$795,708 | -36.91% |
| Santa Cruz | 35 | \$221,915 | \$219,805 | \$223,399 | \$189,871 | \$176,754 | \$150,290 | \$142,430 | -35.82% |
| Shasta | 26 | \$153,831 | \$150,423 | \$145,031 | \$119,579 | \$114,828 | \$105,895 | \$92,189 | -40.07% |
| Sierra | 20 | \$2,093 | \$1,318 | \$1,031 | \$934 | \$1,449 | \$849 | \$860 | -58.91% |
| Siskiyou | 26 | \$30,886 | \$30,004 | \$28,097 | \$24,551 | \$23,894 | \$23,384 | \$21,021 | -31.94% |
| Solano | 29 | \$470,444 | \$469,230 | \$446,191 | \$358,389 | \$327,872 | \$317,225 | \$297,610 | -36.74% |
| Sonoma | 35 | \$524,270 | \$495,772 | \$531,759 | \$430,218 | \$420,824 | \$359,721 | \$332,738 | -36.53% |
| Stanislaus | 24 | \$439,562 | \$400,744 | \$375,016 | \$310,970 | \$285,523 | \$271,582 | \$247,247 | -43.75% |
| Sutter | 7 | \$21,492 | \$19,164 | \$18,841 | \$16,160 | \$15,248 | \$14,301 | \$12,504 | -41.82% |
| Tehama | 23 | \$42,291 | \$36,387 | \$38,096 | \$31,256 | \$31,208 | \$24,177 | \$27,901 | -34.03% |
| Trinity | 20 | \$4,224 | \$4,812 | \$4,312 | \$4,074 | \$4,176 | \$3,656 | \$4,444 | 5.21% |
| Tulare | 38 | \$393,096 | \$366,671 | \$343,633 | \$304,677 | \$288,625 | \$291,894 | \$274,754 | -30.11% |
| Tuolumne | 20 | \$29,136 | \$29,383 | \$27,562 | \$23,695 | \$20,769 | \$19,369 | \$18,641 | -36.02% |
| Ventura | 32 | \$859,335 | \$849,006 | \$798,952 | \$687,035 | \$654,994 | \$571,650 | \$524,881 | -38.92% |
| Yolo | 35 | \$171,374 | \$170,781 | \$157,713 | \$144,663 | \$130,109 | \$117,282 | \$100,663 | -41.26% |
| Yuba | 13 | \$22,898 | \$22,280 | \$25,736 | \$22,982 | \$22,276 | \$19,958 | \$18,959 | -17.20% |
| Total | | \$43,549,491 | \$41,910,802 | \$40,648,521 | \$35,083,032 | \$32,915,850 | \$29,777,946 | \$27,092,626 | -37.79% |

HOW IS YOUR LAW LIBRARY FUNDED?



INCOME FROM
CIVIL FILING FEES



SINCE 2008
INCOME FROM FILING FEES
HAS **DECREASED** NEARLY

40%

THE COST OF
LEGAL MATERIALS
INCREASED
60%



HELP US KEEP LEGAL
INFORMATION ACCESSIBLE
TO OUR COMMUNITY

DONATE NOW